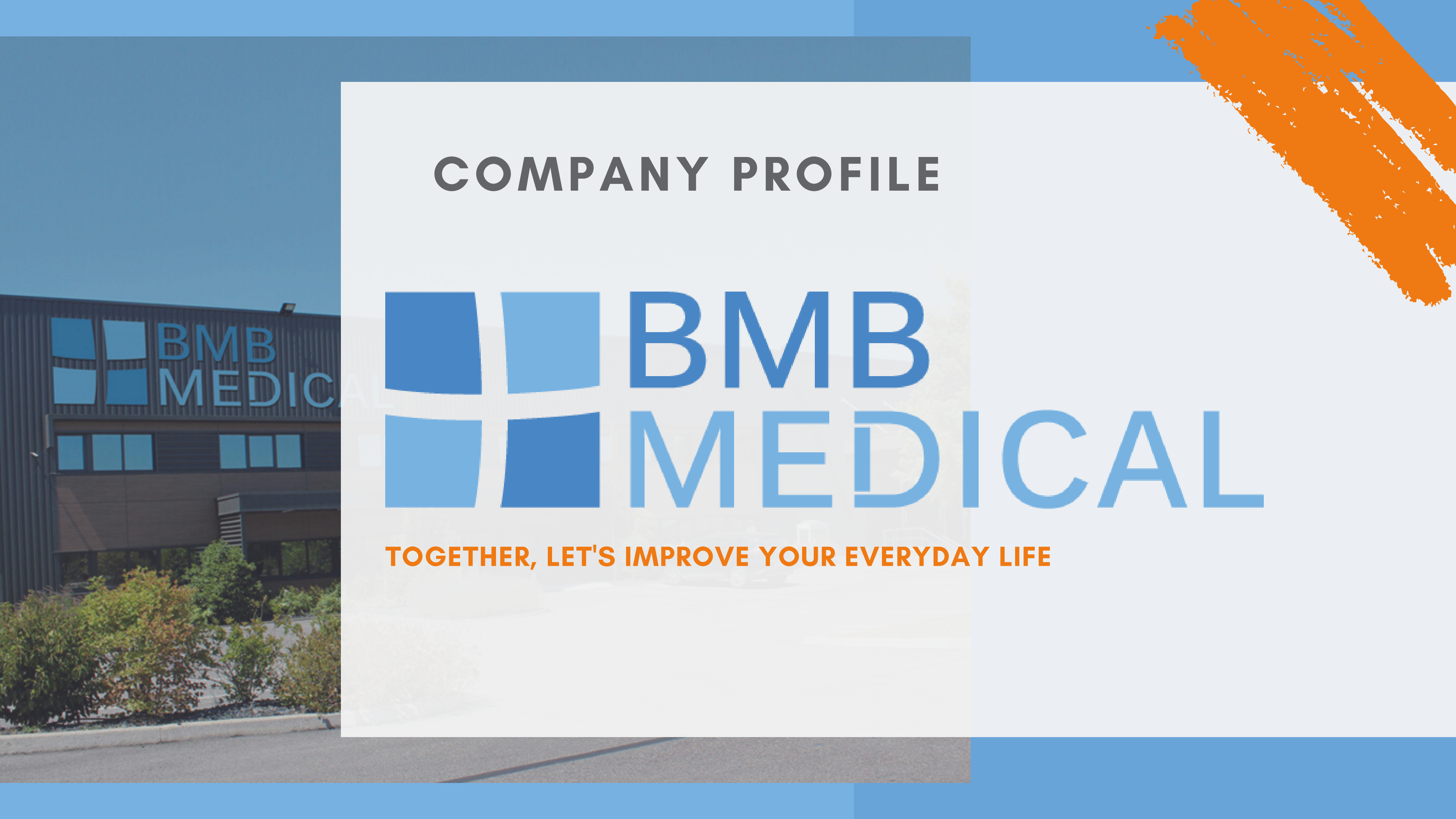


# COMPANY PROFILE



TOGETHER, LET'S IMPROVE YOUR EVERYDAY LIFE



# About BMB MEDICAL

## WHAT WE DO

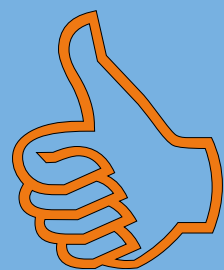
**BMB Medical** manufactures medical furniture specialized in the welcoming and transfer of patients for public and private hospitals.

Our chairs, stretchers and day care chairs draw a distinction. They are designed according to the **highest standards** of **quality** and functionality. They are **a solution** to the needs of organization in patient flows.





# OUR STRENGTHS



## Leader in France

Renowned for the high reliability and low maintenance costs of its products, BMB is a leader in France with references such as the Paris Hospitals, a market that has been constantly renewed since 2007. We also export our products to Europe, Brazil, North America, Oceania, etc.



## Made in France

Our two sites are based in France. The first one in the Ain region in Trévoux and the second one in the Nord Pas-de-Calais region in the city of Rinxent.

Our suppliers :



98%  
Europeans



92%  
French



49%  
Regional



## Quality first

We have been **on the market since 1989**. The **quality** of our products is at the heart of our concerns. Our requirement is placed where we would like to find it as a customer. The long-term work and communication with our customers allows us to always improve.

To reflect our quality, we are **certified ISO 9001, 13485 and 14001**.







# OUR HISTORY





**1989**

**Creation** of BMB MEDICAL

- Spare parts / After sales service for hospital furniture

**1998**

**Purchase** by Mr. Renaud BALDISSERRI

- Production **strategy**
- 3 persons, low means

**2004**

**Association** with Mr. Denis VEDRINNE

New marketing strategy

- Beginning of the **development**

**2007**

BMB MEDICAL **wins** the tender of the Paris hospitals (**APHP**) for the 1st time

**2009**

BMB MEDICAL **wins** the call for of **UGAP** for the 1st time





**2012**

BMB MEDICAL launches itself into and begins its development :

- Mainly in **Europe**

**2015**

The development continues in export :

- **Maghreb, Europe & Great Export**

**2018**

BMB MEDICAL **exports** to the all over the world and **expands**

**2019**

BMB MEDICAL acquires **TENERA**

**2022**

Turnover : **10 MILLIONS €**

- **70% of the turnover in FRANCE**
- **30% of the turnover is exported**
- **33 employees**

Countries in which our brands are represented.







# OUR VALUES

## YOUR SATISFACTION ABOVE ALL

We have set our standards as high as we would like to find them as a customer.



## UNDERSTANDING YOU

- Study your constraints
- Define together the circuit of your patients
- Improve your working conditions
- Optimize the efficiency of your organization
- Propose the right product



## BASING OUR RELATIONSHIPS ON SHARED TRUST

To be at your side for the long term



## LOOKING TO THE FUTURE

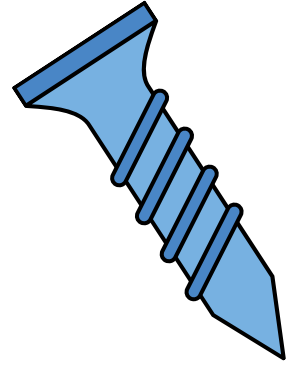
- Sustainable development
- Eco conception
- ISO 14001







# OUR TEAM



PRODUCTION

**12**



SALES

**09**



R&D

**06**



QUALITY

**02**



AFTER SALES

**04**